

KHANH Q TRAN

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QUALIFICATIONS

- Strong research expertise with high level of attention to details and solid quantitative skills
- Outstanding technical proficiency in use of computing programs such as Microsoft Office, Bloomberg, Morning Star Principia, Allocate Master, and Client Relationship Management
- Bilingual skills in English and Vietnamese with in-depth knowledge and business familiarities of Vietnam's financial market

EDUCATION

La Salle University *Philadelphia, PA (Aug 07- Dec 08)*
M.B.A in Finance – **GPA: 3.6/4.0**

Southern Illinois University *Carbondale, IL (Aug 03- Aug 07)*
B.S in Management Entrepreneurship (Cum Laude) – **GPA: 3.6/4.0**

FINANCE EXPERIENCE

JPMorgan Chase & Co, *Equity Research Summer Analyst* *HCMC, Vietnam (Jun 08 – Aug 08)*

- Provided detailed analysis and value-added insight on industry trends and top 60 large-cap companies listed on Vietnamese stock exchanges
- Developed client relationships and be the focal point of arranging over 20 meetings and company visits for global and regional investors
- Assisted in publishing daily and weekly reports and expression of views in conjunction with senior analysts in the region using Bloomberg financial system
- Performed additional research duties regarding the stock market and domestic macro-economy for internal departments such as finance/accounting and client services
- Maintained and updated financial spreadsheets database of 304 Vietnamese publicly traded companies

Lincoln Financial Advisors, *Spring Intern* *Cherry Hill, NJ (Jan 08 – May 08)*

- Developed Morning Star reports for monitoring clients' investments in stocks, bonds, and mutual funds
- Built asset allocation reports for individuals using Allocate Master program
- Performed administrative tasks on over 400 client accounts using Client Relationship Management
- Assisted financial advisors in analyzing 200 potential customers' records and making sales calls

OTHER EXPERIENCE

La Salle University, *Academic Tutor* *Philadelphia, PA (Jan 08 – Dec 08)*

- Performed weekly one-on-one tutoring for students in the fields of Accounting, Finance, and Math
- Conducted review sessions and homework problems explanation in related subjects

Southern Illinois University, *Computer Lab Attendant* *Carbondale, IL (Oct 05 – May 07)*

- Supervised a large modern computer lab with over 30 well-equipped desktops.
- Assisted students with computer problems in Microsoft Office, Networking and Installing Troubleshooting on a daily basis

LEADERSHIP EXPERIENCE

Overseas Vietnamese Student Association, *Event coordinator* *Vietnam (Jun 06 – Aug 06)*

- Helped organizing a Study Abroad Fair for 600 students from local universities and high schools
- Negotiated with corporate sponsors and international academic organizations in raising over \$1,000 of monetary and gift donations for the event

Asian Business Association, *President* *Carbondale, IL (Oct 05- May 06)*

- Found a frontier student organization which dedicates to foster career development and cultural networking for Asian business students at Southern Illinois University Carbondale
- Planned and implemented business-related activities such as guest speakers and professional career workshops for over 30 members and non-member business students